



# Your **Solutions** can make the **Sale!**

*"People don't know what they want, until you show them..." — Steve Jobs*

## Every problem has a **solution...**

Some sales are lost due to affordability issues or budget constraints.

**Solution:** Offer a monthly payment early in the project. Clients are likely to budget a monthly payment in easier than a large out of pocket expense. Get a **quick quote** for your client today.

Projects may be scaled back and less profitable due to budget restraints.

**Solution:** Offer total project financing by including design, furniture, walls, sound masking, signage, labor, installation and other equipment needs your client may have into one affordable monthly payment.

Is the client stalling on getting you a deposit to move a project forward?

**Solution:** Financing pays a 50-100% deposit upfront at no cost to you or your client or assigns payment directly to your suppliers. No more A/R problems, term issues, and less credit card fees.

Are critical deadlines and time restrictions causing problems?

**Solution:** Getting same-day credit approval enables you to expedite the sales process to meet those crazy deadlines.

### **Furniture financing made easy:**

- 50%-100% deposits upfront on every project
- Total project financing
- No financials up to \$200,000
- Approvals in 2-6 hours
- Municipal financing
- Start-up business program: 0-2 years in business
- Rebates and incentives
- 30-second quote system: [www.FinanceWithKimball.com](http://www.FinanceWithKimball.com)
- Branded web access

Furniture financing made easy by Horizon Keystone Financial  
[www.FinanceWithKimball.com](http://www.FinanceWithKimball.com)  
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**Kimball®**

Dealer benefits of helping a customer finance their order.

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horizon keystone group